

# MKT Newsletter

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Volume 7

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GETTING TO KNOW THE MKT/MVE TEAM

## V-8ESC Vibratory Hammer



The New MKT V-8 was sent out on its first job in Louisville, KY. They are driving sheets in a drainage ditch to excavate and install a new sewer line, the sheets are short in the beginning but will be up to 30' long by the end of the project. Performance is looking good as expected, Chris Cayce and Nick Whisler will be making multiple trips to monitor the performance. We are very excited about the potential of this new design and will keep you updated as things progress.

### Chris Cayce



Chris has moved from the MVE Service Manager position to MKT Factory Service Representative. The new position is to be the factory liaison to the growing MKT dealer network, Chris' first major undertaking will be traveling to the Philippines to train them on using and servicing their new V-2Esc's.

### Paul Pulaski



Paul has been promoted to MVE Service Manager, he has been working with Chris for years and is now the guy in charge of MVE's rental fleet. Paul coordinates setups with the salesmen and maintains the rental fleet.

Our next newsletter will be out in January 2019. If you'd like to include a story or information in our next newsletter, please submit to Sharon Skaggs @ [sskaggs@mktpileman.com](mailto:sskaggs@mktpileman.com) by December 31, 2018.



## NEW SALES AND EDUCATIONAL TOOL

MKT has been adding to our library of training tools. Chris Cayce, Factory Service Representative, has been working to get multiple instructional presentations on our website to help with installation and even hammer selection. If you haven't been to the website in a while, please check it out we think you'll find it helpful.

<http://www.mktpileman.net/installation---set-up-documents.html>

## News from the Factory

MKT will be shipping its 1<sup>st</sup> units to the Philippines in July. Andrew Chapman, MKT representative in Asia, has been working with K-Lift to be our dealer in Manilla and they have ordered 2 V-2Esc side clamp hammers to get started. We are very excited to have this new opportunity and look forward to our future with K-Lift. Congratulations to Andrew on his 1<sup>st</sup> MKT sale in the Asian market.

MKT has ordered our first tier 4 engine to go with a V-22, Cummins is behind in product so the unit has been delayed until mid-July but we are making progress in the design. MKT has the last tier 3 HP-185 in stock, but once that is gone we'll move forward with the tier 4 model, we have started preliminary work but haven't ordered the new engine yet. With all that being said, 2018 is the last year for us to use tier 3 engines in the HP-85, if you are thinking about a smaller power unit we'll need an order by October 1<sup>st</sup> to have time to get the engine and complete the power unit before the end of the year.

## Looking to the Future with MKT

Nick Whisler, MKT's Engineer, is working on the final design of a timber puller for the V-5Esc. We have been hearing from a lot of our distributors in the coastal regions that there is a need. We have been through at least a dozen design changes that both meets the need and what we believe will hold up. As you know, MKT has always meant quality and if we aren't confident in the design we're not going to production. We feel that we are close to something that will do both of those things.

Andrew Chapman is looking to Japan for the next Asian Dealer. We are looking to use smaller rototilts on the V2Esc's to help meet the need on smaller excavators. The V-2Esc's going to Manilla will have the RT60.

If you haven't looked in a while, check out our website [www.mktpileman.com](http://www.mktpileman.com) to see what's new. We will be adding instructional videos and have an updated representative map. Also, join us on LinkedIn where we plan to add updates and try to keep you informed on the latest information at MKT.